





# THE PROBLEM

## STEREOTYPED

Tired of the stigma of the “trailer?” Are you tired of hearing homes are “mobile?” Of our homeowners being treated as second class?

Are you a little shy when you tell people you believe manufactured housing is part of the affordable housing solution? Do you feel the manufactured housing industry’s reputation hurts your reputation?

If you answered “YES!” to any of these questions, keep reading.

# IDENTIFYING THE SOURCE

The media propagates the stigma that the manufactured housing industry battles every day.

Manufactured homes today rival the very best in site built and exceed consumer expectations. It is time for all of us to cast off the stigma of the past and firmly establish that our homeowners live in high quality, energy efficient homes. Our homeowners have worked hard to achieve their American Dream only to be treated differently.

**“Manufactured homes today rival the very best in site built...”**

However, we find people still calling our homes “trailers,” or “mobile,” and poking fun at the stereotypes associated with yesteryear.

# CREATING CHANGE

Let’s stand together and partner with industry, advocates, and homeowners to challenge the stigma and change the perception of our homes.

If you’re tired of it, let’s stop it. And it MUST start with us and the people

**“We have the facts on our side.”**

with whom you associate and influence. That will include local politicians, local media and your colleagues.

We need to eliminate “trailer,” and “mobile,” from our vocabulary, and refrain from being defensive. We have the facts on our side.

# CHANGE STARTS HERE

We need to hold ourselves and our homes in high regard. We sell homes for working families, retirees, new immigrants, and young couples buying their first homes.

We shouldn't allow those around us to call the product a "trailer." Gently correct them when they call the home a "trailer," or "mobile." A home is a home.



Our product is a home. Built with the same materials as a site built home; only built with an engineered process in an environment protecting the materials from the elements while utilizing trained tradesmen for consistent construction.

Every HUD home is completely inspected. A home built in a controlled manufacturing environment with consistency and quality control as primary tenants.

**“Hold ourselves and the homes in high regard.”**

# INFORMING POLITICIANS

In order to inform politicians, we need action steps. First, what are the zoning rules in your community? Visit zoning officials and find out. Develop those relationships to provide and preserve manufactured homes in your community.

Second, have an open house--and make sure to invite local state and national elected officials for organized tours of quality homes. Invite homeowners to participate in telling their stories.

Third, make presentations on the benefits of manufactured housing. Present the facts and make manufactured housing a priority in your interactions with local and state decisionmakers.

# RESPONDING TO THE MEDIA

The media is probably the most susceptible to using and capitalizing on stereotypes to create drama and sensationalism. Stereotypes die hard in media.

**“Stereotypes die hard in media.”**

When a home burns down, is it any more tragic when it is a manufactured home? When a tornado hits is it somehow more catastrophic when it is a manufactured

home? The answer is NO! When any home is destroyed, it is tragic to the family. The fact that it was built inside a factory should be irrelevant to the story.

When we read/hear an irresponsible reporter capitalizing on the sensationalism of stereotypes, we need to respond. We can send a letter or email, make a call, and communicate the facts.



## THE FACTS

According to a national fire safety study by Foremost Insurance Company, site-built homes are more than twice as likely to experience a fire as manufactured homes.

Properly installed manufactured homes can withstand 120-130 MPH winds, making them stronger than many site-built homes and no more susceptible to wind damage than other homes.

1 out of 10 homes built in America are built in a factory.

Factory built can save buyers up to 30% on housing costs.

EVERY home built in America has factory built components, such as trusses, floor joists, pre-hung doors and windows.

The very same materials are used in the construction of a factory built home as a site built home.

Tradesmen are trained in a production environment to do the same job, with the same materials and equipment, day in and day out, producing consistent quality.

A new manufactured home is no more susceptible to severe weather than a site-built home.

**“Square foot by square foot, buyers get more for their housing dollars with manufactured housing than site built.”**

Manufactured homes, unlike site-built homes, are each inspected and regulated by the Federal Government.

**“Factory built can save buyers up to 30% on housing costs.”**

When permanently sited on the proper piece of land and maintained in accordance with manufacturer recommendations, manufactured housing can appreciate in value.

Square foot by square foot, buyers get more for their housing dollars with manufactured housing than site built.

# TAKING ACTION

We must take an active role in swaying public perception by illustrating what our homeowners really look like.

We can do this through compelling storytelling.

Through storytelling we can give a face to the 22 million homeowners who live in manufactured homes. We can explore how manufactured homes are an integral part of the solution for our affordable housing crisis, particularly in rural America where any kind of affordable housing is extremely limited.

Storytelling can bring attention to the lack of adequate financing options available in the U.S. for manufactured homes. It can raise awareness surrounding the wide variety and quality of manufactured housing communities, and illustrate the amenities, activities, and sense of community that they offer.

**“Through storytelling we can give a face to the 22 million homeowners who live in manufactured homes.”**

cultural perception of manufactured housing by telling the success stories of our homeowners. We can work together to amplify our voices so that our stories are heard.

**“We must take an active role in swaying the media...”**

The team at Next Step has begun their storytelling mission, but we can all participate in changing the

# IN SUMMARY

It won't be a one-time shot.

We will have to be crusaders for our industry and cause.

Whenever we see or hear manufactured housing maligned, take up the banner and inform the misinformed with the true story of quality and equality.

This effort will have to be repeated many times, but eventually more will understand that manufactured housing provides greater value to the consumer and is most certainly equal in construction to site-built housing.

Eventually more will accept and consider manufactured housing as just another form of value laden housing without the historical stigma.



# RESOURCES

## LEGEND



## NATIONAL

**Manufactured Housing Institute**  
1655 North Fort Myer Drive, Suite 104  
Arlington, VA 22209  
703-558-0400  
[www.manufacturedhousing.org](http://www.manufacturedhousing.org)

**National Manufactured Home Owners Association**  
P.O. Box 22346  
Seattle, WA 98122  
[www.nmhoa.org](http://www.nmhoa.org)

**ROC USA**  
6 Loudon Road, Suite 501  
Concord, NH 03301  
[www.rocusa.org](http://www.rocusa.org)

**Next Step**  
2005 Longest Ave., 2nd Floor  
Louisville, KY 40204  
[www.nextstepus.org](http://www.nextstepus.org)

**Corporation for Enterprise Development**  
1200 G Street, NW Suite 400  
Washington, DC 20005  
202-408-9788  
[www.cfed.org](http://www.cfed.org)

## ALABAMA

**Alabama Manufactured Housing Institute**  
PO Box 241607  
Montgomery, AL 36124  
334-244-7828  
[www.amhi.org](http://www.amhi.org)

**Community Action Partnership of North Alabama**  
1909 Central Parkway SW  
Decatur, AL 35601  
256-355-7843  
[www.northalabamacommunities.org](http://www.northalabamacommunities.org)

**HERO**  
1120 Main Street  
Greensboro, AL 36744  
334-624-0842  
[www.herohousing.org](http://www.herohousing.org)

## ALASKA

**Alaska Manufactured Housing Association**  
P.O. Box 100254  
Anchorage, Alaska 99510  
907-337-4961  
[www.alaskamanufacturedhousing.org](http://www.alaskamanufacturedhousing.org)

## ARIZONA

**Manufactured Housing Industry of Arizona**  
4525 South Lakeshore Drive Suite 105  
Tempe, AZ 85285  
602-456-6530  
[www.mhiaz.org](http://www.mhiaz.org)

**Manufactured Housing Communities of Arizona**  
4525 S. Lakeshore Drive, Suite 101  
Tempe, AZ 85282  
480-345-4202  
[www.mhcaz.com](http://www.mhcaz.com)

**Chicanos Por La Causa**  
1112 E. Buckeye Rd.  
Phoenix, AZ 85034  
602-257-0700  
[www.cplc.org](http://www.cplc.org)

**Primavera Foundation**  
Jim & Vicki Click Training Center  
151 W. 40th Street  
Tucson, AZ 85713  
520-882-5383  
[www.primavera.org](http://www.primavera.org)

## ARKANSAS

**Arkansas Manufactured Housing Association**  
1123 South University Ave., Suite 720  
Little Rock, AR 72204  
501-663-8444  
[www.amha.net](http://www.amha.net)

## CALIFORNIA

**California Manufactured Housing Institute**  
1945 Chicago Ave Suite B North  
Riverside, CA 92507  
951-683-4053  
[www.cmhi.org](http://www.cmhi.org)

**Western Manufactured Housing Communities Association**  
455 Capital Mall Suite 800  
Sacramento CA 95814  
916-448-7002  
[www.wma.org](http://www.wma.org)

**Mammoth Lakes Housing, Inc.**  
587 Old Mammoth Rd. #5  
PO Box 260  
Mammoth Lakes, CA 93546  
760-934-4740  
[www.mammothlakeshousing.org](http://www.mammothlakeshousing.org)

**Neighborhood Housing Services of the Inland Empire**  
1390 N. D Street  
San Bernardino, CA 92405  
909-884-6891  
[www.nhsie.org](http://www.nhsie.org)

**Neighborhood Partnership Housing Services**  
9551 Pittsburgh Avenue  
Rancho Cucamonga, CA 91730  
909-988-5979  
[www.nphsinc.org](http://www.nphsinc.org)

**Rural Communities Housing Development Corporation**  
499 Leslie Street  
Ukiah, CA 95482  
707-463-1975  
[www.rchdc.org](http://www.rchdc.org)

**Self-Help Enterprises**  
8445 W. Elowin Court  
Visalia, CA 93291  
559-651-1000  
[www.selfhelpenterprises.org](http://www.selfhelpenterprises.org)

## COLORADO

**Colorado Manufactured Housing Association**  
1410 Grant St. Suite #D110  
Denver, Colorado 80203  
303-832-2022  
[www.coloradohome.org](http://www.coloradohome.org)

**Community Resources & Housing Development Corporation**  
7305 Lowell Boulevard, Suite 200  
Westminster, CO 80030  
303-428-1448  
[www.crhdc.org](http://www.crhdc.org)

## CONNECTICUT

**Connecticut Manufactured Housing Association**  
PO Box 605, Bristol, CT 06011  
860-584-5915  
[www.ctmha.com](http://www.ctmha.com)

## DELAWARE

**First State Manufactured Housing Association**  
PO Box 1829, Dover, DE 19903  
302-674-5868  
[www.firststatemha.org](http://www.firststatemha.org)

## FLORIDA

**Florida Manufactured Housing Association**  
2958 Wellington Circle N,  
Tallahassee, FL 32309  
850-907-9111  
[www.fmha.org](http://www.fmha.org)

## GEORGIA

**Georgia Manufactured Housing Association**  
1000 Circle 75 Pkwy  
Atlanta, GA 30339  
770-955-4522  
[www.gmha.com](http://www.gmha.com)

**NeighborWorks Columbus**  
18 Eleventh Street,  
Columbus, GA 31901  
760-320-9585  
[www.nwcolumbus.org](http://www.nwcolumbus.org)

## IDAHO

**Idaho Manufactured Housing Association**  
PO Box 201  
Sun Valley, ID 83353  
208-343-1722  
[www.nevadamha.org](http://www.nevadamha.org)

## ILLINOIS

**Illinois Manufactured Housing Association**  
P.O. Box 2008  
Springfield, IL 62705  
217-528-3423  
[www.imha.org](http://www.imha.org)

**Illinois Housing Institute**  
6547 N Avondale  
Chicago, IL 60631  
773-792-6399

**Mobile Home Owners Association of Illinois**  
1330 East Rand Rd #135  
Des Plaines, IL 60016  
[www.mhoai.org](http://www.mhoai.org)

## INDIANA

### Indiana Manufactured Housing Association

3210 Rand Rd.  
Indianapolis, IN 46241  
317-247-6258  
[www.imharvic.org](http://www.imharvic.org)

## IOWA

### Manufactured Housing Association of Iowa

1400 Dean Avenue  
Des Moines IA 50316  
515-265-1497

## KANSAS

### Kansas Manufactured Housing Association

3521 SW 5th St.  
Topeka, KS 66606  
785-357-5256  
[www.kansashome.net](http://www.kansashome.net)

## KENTUCKY

### Kentucky Manufactured Housing Institute

2170 US 127 S  
Frankfort, KY 40601  
502-573-0373  
[www.kmhi.org](http://www.kmhi.org)

### COAP, Inc.

301 North Main Street,  
Harlan, KY 40831  
606-573-9853  
[www.coapinc.org](http://www.coapinc.org)

### Community Ventures

1450 North Broadway  
Lexington, KY 40505  
859-231-0054  
[www.cvky.org](http://www.cvky.org)

### Frontier Housing, Inc.

5445 Flemingsburg Rd  
Morehead, KY 40351  
606-784-2131  
[www.frontierhousing.org](http://www.frontierhousing.org)

## LOUISIANA

### Louisiana Manufactured Housing Association

4847 Revere Avenue  
Baton Rouge LA 70808  
225-925-9041  
[www.lmha.com](http://www.lmha.com)

## MAINE

### Manufactured Housing Association of Maine

P.O. Box 5095  
Augusta, ME 04330  
207-873-6570  
[www.mhamaine.com](http://www.mhamaine.com)

## MASSACHUSETTS

### Massachusetts Manufactured Housing Association

P.O. Box 73  
Halifax, MA 02338  
508-460-9523  
[www.massmha.org](http://www.massmha.org)

### Nuestra Comunidad Development Corporation

56 Warren St., Suite 200  
Roxybury, MA 02119  
[www.nuestracdc.org](http://www.nuestracdc.org)

### Cooperative Development Institute

P.O. Box 1051  
Northampton, MA 01061  
413-665-1271  
[www.cdi.coop](http://www.cdi.coop)

## MARYLAND

### Manufactured Housing Institute of Maryland, Inc

P.O. Box 78  
Pinto, MD 21556  
301-729-5534  
[www.mhiofmd.com](http://www.mhiofmd.com)

## MICHIGAN

### Michigan Housing Association

2222 Association Drive  
Okemos MI 48864  
517-349-3300  
[www.michhome.org](http://www.michhome.org)

## MINNESOTA

### Minnesota Manufactured Housing Association

1540 Humboldt Ave. #205  
W. Saint Paul MN 55118  
651-450-4700  
[www.mnmfghome.org](http://www.mnmfghome.org)

### Northcountry Cooperative Foundation

219 Main St. SE, Suite 500  
Minneapolis, MN 55414  
877-623-2827  
[www.northcountryfoundation.org](http://www.northcountryfoundation.org)

## MISSISSIPPI

### Mississippi Manufactured Housing Association

1001 Airport Road  
Flowood, MS 39208  
601-939-8820  
[www.msammha.com](http://www.msammha.com)

### Mercy Housing and Human Development

1135 Ford Street  
Gulfport, MS 39507  
228-896-1945  
[www.mhhd.org](http://www.mhhd.org)

## MISSOURI

### Missouri Manufactured Housing Association

P.O. Box 1365  
4748 Country Club Drive  
Jefferson City, MO 65102  
573-636-8660  
[www.mmha.net](http://www.mmha.net)

### North East Community Action Corporation

16 North Court St  
Bowling Green, MO 63334  
573-324-2231  
[www.necac.org](http://www.necac.org)

## MONTANA

### Montana Manufactured Housing Association

7 West 6th Avenue, Suite 41  
Helena, MT 59601  
406-442-2164  
[www.mtmha.org](http://www.mtmha.org)

### NeighborWorks Montana

509 1st Avenue South  
Great Falls, MT 59401  
406-761-5861  
[www.nwmt.org](http://www.nwmt.org)

## NEBRASKA

### Nebraska Manufactured Housing Association

P.O. Box 22097  
Lincoln, NE 68542  
800-446-9637  
[www.nemanufacturedhomes.com](http://www.nemanufacturedhomes.com)

## NEVADA

### Nevada Manufactured Housing Association

3160 E. Desert Inn Road, #3-165  
Las Vegas NV 89121  
702-737-7778  
[www.nevadammha.org](http://www.nevadammha.org)

### Manufactured Home Community Owners

4055 South Spencer  
Las Vegas, NV 89119  
702-731-1900  
[www.mhconv.com](http://www.mhconv.com)

## NEW HAMPSHIRE

### New Hampshire Manufactured Housing Association

PO Box 451  
Concord, NH 03302  
603-629-9369  
[www.nhmmha.com](http://www.nhmmha.com)

### Better Homes Ahead

270 Cottage St.  
Littleton, NH 03561  
603-444-6637  
[www.betterhomesahead.org](http://www.betterhomesahead.org)

### Community Loan Fund

7 Wall Street  
Concord, NH 03301  
603-224-6669  
[www.communityloanfund.org](http://www.communityloanfund.org)

## NEW JERSEY

### New Jersey Manufactured Housing Association

2741 Nottingham Way  
Trenton NJ 08619  
609-588-9040  
[www.njmha.org](http://www.njmha.org)

### Affordable Housing Alliance

59 Broad Street  
Eatontown, NJ 07724  
732-389-2958  
[www.affordablehousingalliance.com](http://www.affordablehousingalliance.com)

### Community Asset Preservation Corporation

421 Halsey Street  
Newark, NJ 07102  
973-732-2674  
[www.capcnj.org](http://www.capcnj.org)

## NEW MEXICO

### New Mexico Manufactured Housing Association

66001 Indian School Rd. NE, Suite 560  
Albuquerque, NM 87110  
505-830-3764  
[www.nmmha.com](http://www.nmmha.com)

### Care 66

230 2nd Street  
Gallup, NM 87305  
505-722-0066  
[www.care66.org](http://www.care66.org)

**Native Community Homes**  
5 Capital Road  
P.O. Box 176  
Laguna, NM 87026  
[www.nativecommunityhomes.org](http://www.nativecommunityhomes.org)

## NEW YORK

**New York Manufactured Housing Association**  
35 Commerce Ave.  
Albany NY 12206  
518-435-9858  
[www.nymha.org](http://www.nymha.org)

**HAPEC**  
103 Hand Ave., PO Box 157  
Elizabethtown, New York 12932  
518-873-6888  
[www.hapec.org](http://www.hapec.org)

**Long Island Housing Partnership, Inc.**  
180 Oser Avenue  
Hauppauge, NY 11788  
631-435-4710  
[www.lihp.org](http://www.lihp.org)

**RUPCO**  
289 Fair Street  
Kingston, New York 12401  
845-331-2140  
[www.rupco.org](http://www.rupco.org)

**PathStone**  
400 East Avenue  
Rochester, NY 14607  
585-340-3300  
[www.pathstone.org](http://www.pathstone.org)

## NORTH CAROLINA

**NC Manufactured and Modular Homebuilders Association**  
P.O. Box 58648  
Raleigh, NC 27658  
919-872-2740  
[www.nc-mha.com](http://www.nc-mha.com)

**Builders of Hope**  
5171 Glenwood Ave, Suite 364  
Raleigh, NC 27612  
800-277-6138  
[www.buildersofhope.org](http://www.buildersofhope.org)

**Mountain Housing Opportunities**  
64 Clingman Avenue, Suite 101  
Asheville, NC 28801  
828-254 4030  
[www.mtnhousing.org](http://www.mtnhousing.org)

## NORTH DAKOTA

**North Dakota Manufactured Housing Association**  
P.O. Box 2681  
Bismarck, ND 58502  
701-223-6671  
[www.ndmha.com](http://www.ndmha.com)

## OHIO

**Ohio Manufactured Housing Association**  
201 Bradenton Avenue, Suite 100  
Dublin OH 43017  
614-799-2340  
[www.omha-usa.org](http://www.omha-usa.org)

## OKLAHOMA

**Manufactured Housing Association of Oklahoma**  
6400 S. Shields Blvd  
Oklahoma City, OK 73149  
405-634-5050  
[www.mhao.org](http://www.mhao.org)

**Neighborhood Housing Services of Oklahoma City**  
4301 N. Classen Blvd.  
Oklahoma City, OK 73118  
405-231-HOME  
[www.nhsokc.org](http://www.nhsokc.org)

## OREGON

**Manufactured Housing & Mobile Home Communities of Oregon.**  
3857 Wolverine Street, NE, Suite 22  
Salem OR 97305  
800-488-6426  
[www.mhco.org](http://www.mhco.org)

**Oregon Manufactured Housing Association**  
2255 State Street  
Salem OR 97301  
503-364-2470  
[www.omha.com](http://www.omha.com)

**CASA of Oregon**  
20508 SW Roy Rogers Rd. Suite 155  
Sherwood, OR 97140  
503-537-0319  
[www.casaoforegon.org](http://www.casaoforegon.org)

## PENNSYLVANIA

**Pennsylvania Manufactured Housing Association**  
315 Limekiln Road  
New Cumberland PA 17070  
888-242-7642  
[www.pmha.org](http://www.pmha.org)

## SOUTH CAROLINA

**Manufactured Housing Institute of South Carolina**  
P.O. Box 1781  
Columbia SC 29202  
803-771-9046  
[www.mhisc.com](http://www.mhisc.com)

**South Carolina Modular Housing Institute**  
1801 Gadsden Street  
Columbia, SC 29201  
803-771-7823 x 7  
[www.scmohularhome.com](http://www.scmohularhome.com)

## SOUTH DAKOTA

**South Dakota Manufactured Housing Association**  
P.O. Box 7077  
Pierre, SD 57501  
605-224-2065  
[www.sdmha.com](http://www.sdmha.com)

## TENNESSEE

**Tennessee Manufactured Housing Association**  
604 4th Ave North  
Nashville TN 37219  
615-256-4733  
[www.tnmha.net](http://www.tnmha.net)

**Eastern Eight CDC**  
214 E. Watauga Avenue,  
Johnson City, TN 37601  
423-232-5097  
[www.e8cdc.org](http://www.e8cdc.org)

## TEXAS

**Texas Manufactured Housing Association**  
816 Congress, Suite 940  
Austin TX 78761  
512-459-1221  
[www.texasmha.com](http://www.texasmha.com)

**Affordable Homes of South Texas, Inc.**  
1420 Erie Ave.  
McAllen, TX 78501  
[www.ahsti.org](http://www.ahsti.org)

**BCL of Texas**  
1322 Record Crossing  
Dallas, TX 75235  
214-688-7456  
[www.bcloftexas.org](http://www.bcloftexas.org)

**NeighborWorks Waco**  
922 Franklin Ave.  
Waco, TX 76701  
254-752-1647  
[www.nw-waco.org](http://www.nw-waco.org)

**Tierra Del Sol Housing Corporation**  
6801 Viscount Blvd.  
El Paso, TX 79925  
915-771-0557  
[www.tdshc.org](http://www.tdshc.org)

## UTAH

**Utah Manufactured Housing Association**  
P.O. Box 201  
Sun Valley ID 83353  
208-343-1722  
[www.utahmha.org](http://www.utahmha.org)

**Utah Resident Owned Communities**  
1874 Connor St.  
Salt Lake City, UT 84108  
801-864-8669  
[www.uroc.coop](http://www.uroc.coop)

## VERMONT

**Vermont Manufactured Housing Association**  
165 Kellogg Road, P.O. Box 700  
Colchester, VT 15446  
802-872-5808

## VIRGINIA

**Virginia Manufactured Housing Association**  
8413 Patterson Ave.  
Richmond, VA 23229  
804-750-2500

**Community Housing Partners**  
CORPORATE 448 NE Depot Street  
Christiansburg, VA 24073  
540-382-2002  
[www.communityhousingpartners.org](http://www.communityhousingpartners.org)

**HOPE, Inc.**  
680 W Main St  
HOPE Ministry Center  
PO Box 743  
Wytheville, VA 24382  
[www.mountainshelter.org](http://www.mountainshelter.org)

## WASHINGTON

**Manufactured Housing & Mobile Home Communities of Washington**  
509 E. 12th Avenue, S.E., Suite 7  
Olympia, WA 98501  
360-753-9730  
[www.mhcv.org](http://www.mhcv.org)

**Northwest Housing Association**  
1530 Evergreen Park Drive SW  
Olympia, WA 98502  
360-357-5650  
[www.todaysmanufacturedhome.com](http://www.todaysmanufacturedhome.com)

**Community Frameworks**  
907 W. Riverside Ave  
Spokane, WA 99201  
509-484-6733  
[www.communityframeworks.org](http://www.communityframeworks.org)

 **Northwest Cooperative Development Center**  
407 4th Avenue East, Suite 201  
Olympia, WA 98501  
360-943-4241  
[www.nwcdc.coop](http://www.nwcdc.coop)


**Wyoming Community Development Authority**  
155 N. Beech St.  
Casper, WY 82601  
307-265-0603  
[www.wyomingcda.com](http://www.wyomingcda.com)

## WASHINGTON, D.C.

 **Mi Casa, Inc.**  
6230 3rd Street, NW Suite 2  
Washington, DC 20011  
202-722-7423  
[www.micasa-inc.org](http://www.micasa-inc.org)

## WEST VIRGINIA

**West Virginia Housing Institute**  
1118 Kanawha Blvd E, Second Floor  
Charleston, WV 25301  
304-346-8985  
[www.wvhi.org](http://www.wvhi.org)

 **CommunityWorks in West Virginia**  
4302 Crede Drive  
Charleston, West Virginia 25302  
304-965-2241  
[www.communityworkswv.org](http://www.communityworkswv.org)

 **HomeOwnership Center, Inc.**  
1404 N. Randolph Avenue  
Elkins, WV 26241  
304-636-6495  
[www.hocwv.org](http://www.hocwv.org)

## WISCONSIN

**Wisconsin Manufactured Housing Association**  
202 State Street, Suite 200  
Madison WI 53703  
608-255-3131  
[www.wmha.org](http://www.wmha.org)

**Wisconsin Housing Alliance**  
301 N Broom St, Floor 1  
Madison, WI 53703  
608-255-3131  
[www.housingalliance.us](http://www.housingalliance.us)

 **Couleecap**  
201 Melby Street  
Westby, WI 54667  
608-634-3104  
[www.couleecap.org](http://www.couleecap.org)

## WYOMING

**Wyoming Manufactured Housing Association**  
P.O. Box 1493  
Riverton, WY 82501  
307-857-6001